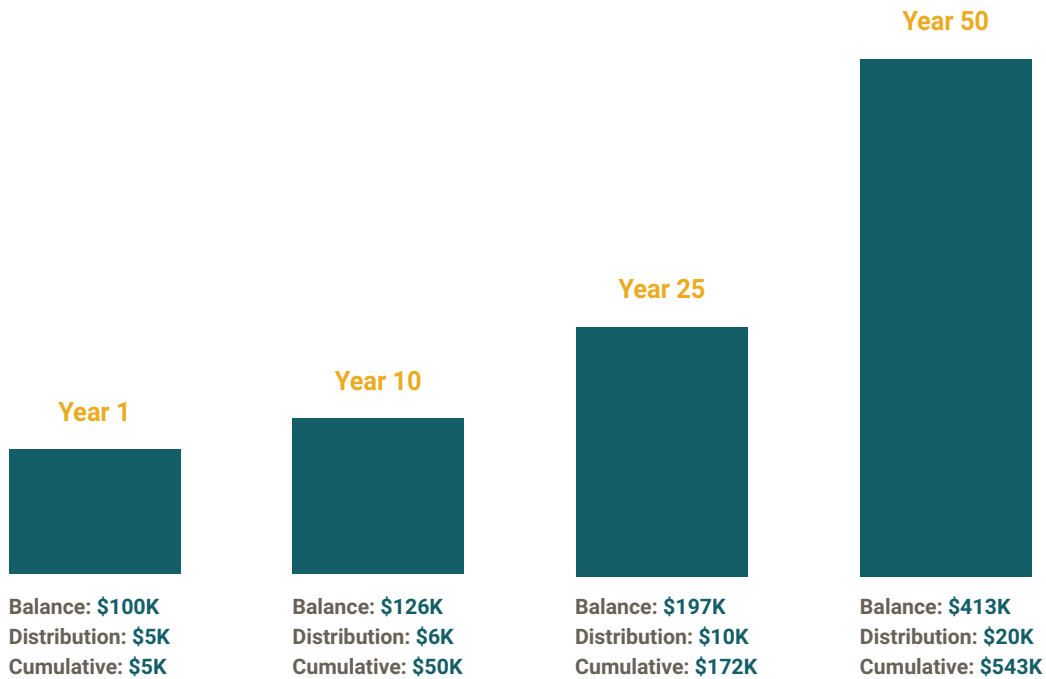


→→→ The Power of Endowment →→→

Strong nonprofits are vital to the health of our communities and creating an endowment is one of the best ways you can invest in your organization's longevity. Nonprofit endowments channel charitable gifts into a single investment fund that builds over time. Creating a fund at The Saint Paul & Minnesota Foundations can provide your organization with a stable income stream for generations to come.

Watch your endowment grow



OUR SERVICES TO SUPPORT NONPROFITS INCLUDE:

- **Assistance with structuring, accepting and managing complex gifts** such as cash, securities, real estate, business interests, agricultural and other unique assets.
- **Workshops and networking opportunities** to give nonprofit leaders, staff and board members access to new planned giving ideas and best practices on a year-round basis.
- **Options for donors to establish Charitable Remainder Trusts or Charitable Gift Annuities** to benefit your organization. We work with one of the country's most well-regarded and largest planned gift portfolios, TIAA Kaspick, to manage these funds.
- **Planned giving tools, support and expertise** to help you work with your donors to turn their support for your work into a lasting legacy that will impact the community for generations to come.

★ SAINT PAUL & MINNESOTA FOUNDATIONS

101 Fifth Street East, Suite 2400 ★ Saint Paul, MN 55101-1800 ★ 651.224.5463 ★ 800.875.6167 ★ spmcf.org

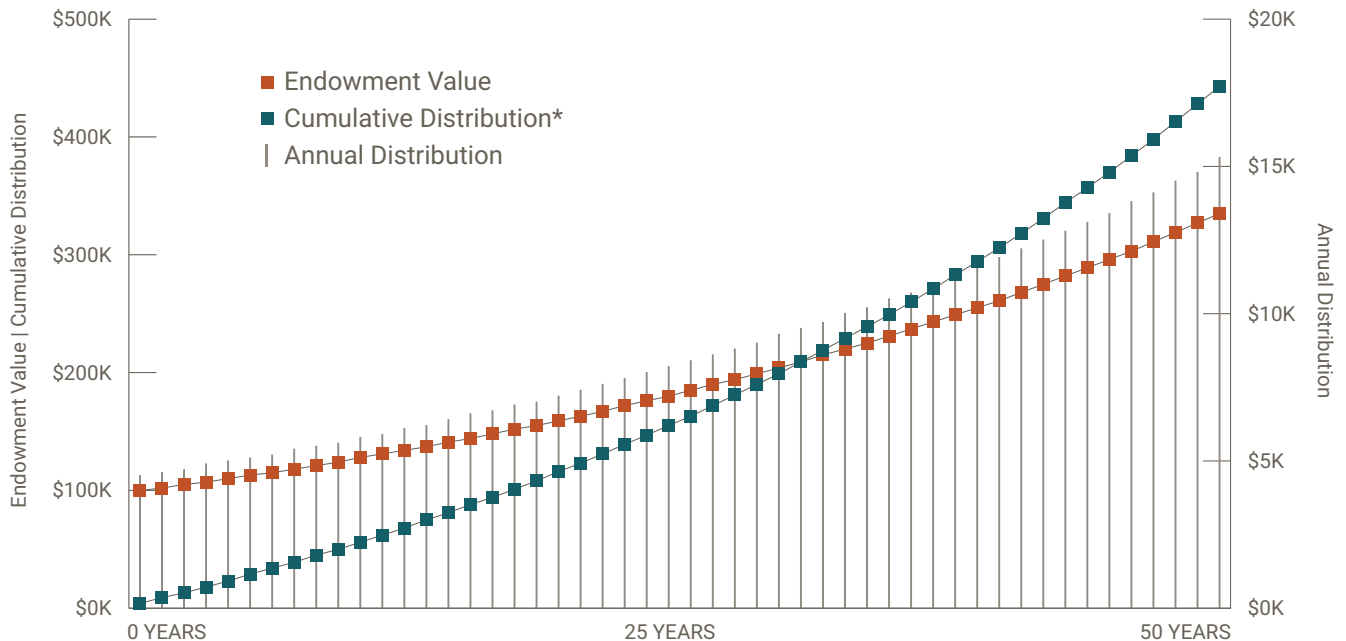
Types of Funds for Nonprofits

	Designated Fund	Endowment Funds		Nonprofit Agency Fund
		Classic	With Exceptions	
Description	Individuals can establish this type of fund to benefit one or more nonprofits or educational institutions.	Nonprofit organizations can establish this type of fund for their own benefit.		
Minimum Fund Size	\$25K	\$25K	\$250K	\$250K
Financial Control	Assets are permanently held by the Foundations.	Assets are permanently held by the Foundations.	The nonprofit board may retain the right to request to terminate the fund and request the return of the assets and/or request additional amounts above the spending policy set by the board of the Foundations.	Funds can be used when and how a nonprofit sees fit; they remain secure, under our stewardship, until an organization needs them.
Fees and Expenses	<ul style="list-style-type: none"> Fees: 0.9% of first \$1 million; 0.35% thereafter Minimum fee: \$250/year Annual investment expense* 	<ul style="list-style-type: none"> Fees: 0.9% of first \$1 million; 0.35% thereafter Minimum fee: \$250/year Annual investment expense* 	<ul style="list-style-type: none"> Fees: 1% of first \$1 million; 0.35% thereafter Minimum fee: \$500/year Annual investment expense* 	<ul style="list-style-type: none"> Fees: 1% of first \$1 million; 0.7% of the next \$1.5 million; 0.35% thereafter Minimum fee: \$350/year
Spending Policy <i>Effective Jan. 1, 2017</i>	The percentage to be distributed, or spending rate, from a fund is calculated using the spending policy, which is 5.0% of the five-year rolling average of a fund's market value. To stabilize the distribution amount, which may be affected by investment volatility, the annual spending rate will not be less than 4.25% or more than 5.5% of a fund's current market value. The organization will receive the annual distribution, minus annual fees.			N/A

*The annual investment expense varies over time. Please contact our Philanthropic Services team for the most current rate.

Watch an endowment grow

This example demonstrates the impact of an endowment over time.



*Cumulative distribution reflects the total dollars annually distributed to the organization over time.